

# Janani

"Mother"

Providing 360° employee transportation solutions.

Serving Major Corporates in Bangalore



Established by Chairman & MD Mr. Jagadish Kotian on 14th February 1996, his mother's birthday.

Focused on delivering customer delight through Partnership, Process Quality, Flexibility and Transparency.

Gained an excellent reputation with leading Fortune 500 companies over the last two decades.



# Our Services

**Employee Transport Operations**Organizing fleet and managing operations.

Integrated Transport Operations
End-to-end management and operations of
company's transport requirements, staff, fleet
management within allocated budget.





## Our Fleet

**Multiple Bus Options** 

Buses

(Fully GPS-enabled)

50/35/22/18 Seats

AC/Non AC

Fixed and Push back seats with LED/DVD/Music Player

#### **Luxury Fleet**

- BMW (3, 5 and 7 Series)
- Audi (A3, A6 and A7)
- Toyota Camry
- Toyota Corolla
- Mercedes Benz (S and E Class)
- Jaguar
- Isuzu
- Rolls Royce Ghost



#### **Comfort Transportation Fleet**

- AC/Non AC Indica
- Swift Dzire
- Toyota Etios
- Maruti Ciaz
- Mahindra Xylo
- Toyota Innova
- Toyota Innova Crysta



# Serving over

## 40+ Clients



































## Pioneer in

## **Innovations**



Driver-owner initiative enabling drivers to be owners through Janani backed financing options since 1998.



State-of-the-art command center with 24/7 monitoring since 2007.



Employee
confidentiality
ensured through
call masking
feature.



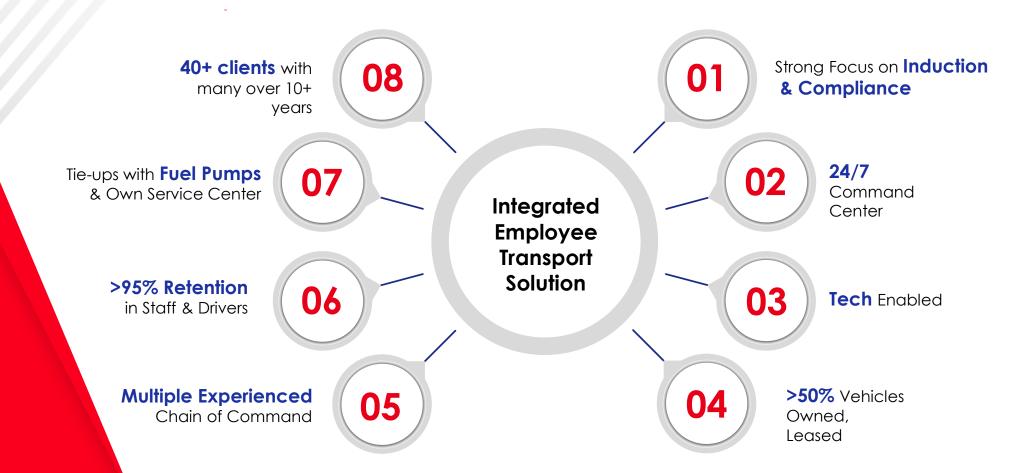
Patrol vehicles for quick assistance & safety.



Early adopter of mobile apps for employee, driver and supervisors.



# Why Janani





## Milestones

Janani over the Years

Pvt Ltd in 2000

**50** Employees

**800** Vehicles

25 clients

2005

Incorporated

1996

**5** Employees

25 Vehicles

5 clients

Own Premises 24\*7 Centre Cashless Ops

2010

**150** Employees

1200+ Vehicles

30+ clients

Award Winning Services

Tech Initiatives in Transport

2015

**300+** Employees

1800+ Vehicles

35+ Clients

Tech Driven, Fully Automated, Mobile App leveraged Services

2018

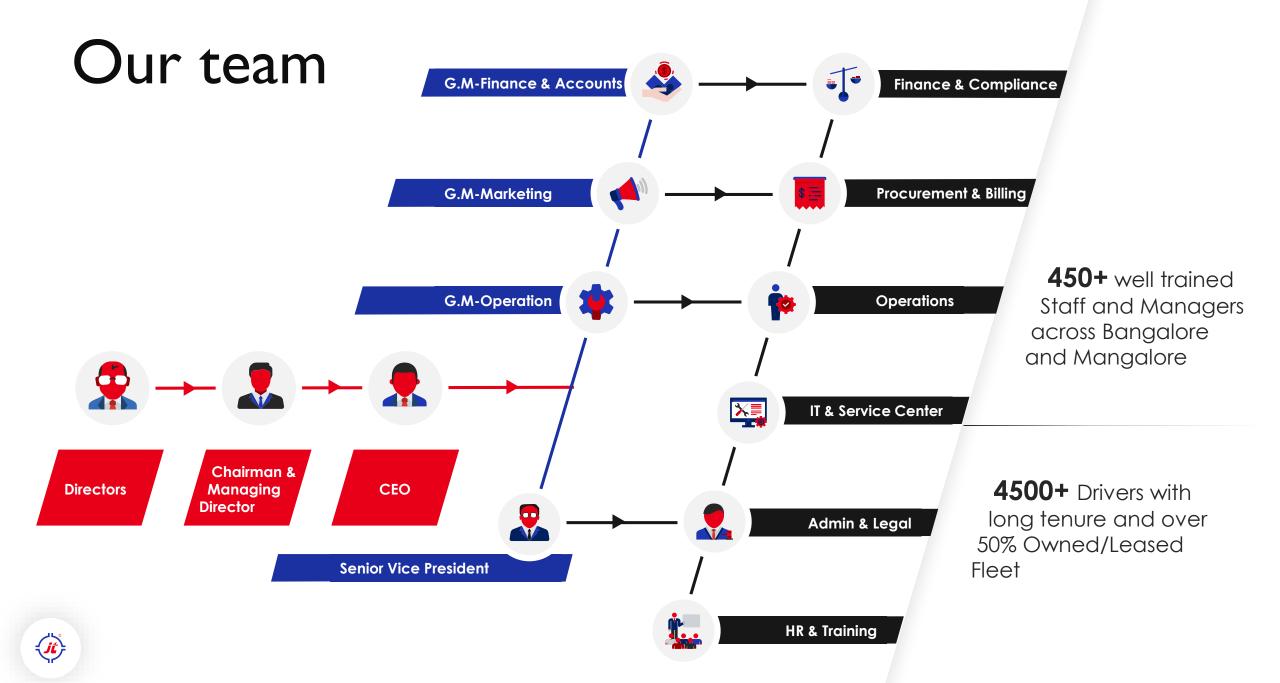
Conference on Wheels

450+ Employees

**4500+** Drivers

40+ Clients







# Giving Back

### Prema Charitable Trust



#### Education

Funding & Support for Food, Uniforms, Books, Stationery for a number of schools

100% Financial Assistance provided for more than 350+ talented poor students to pursue UG, PG, Engineering and Medical education

#### **Drivers & Staff Welfare**

Medical expenses assistance for staff, drivers and their families beyond statutory and insurance

Marriage expenses assistance provided for staff & drivers female relatives & their immediate family members

Meals for office staff, janitors and other temporary workers

### **Vehicle Support**

Transportation vehicle support given to patients & physically challenged children

Transportation support to school trips for deserving schools

Free transport to corporates for their Corporate Social Responsibility Initiatives

#### **Donations - Health**

Active voluntary participation by staff and drivers in blood donation camps

Donations to the needy for surgeries, cardiac operations





### Company

- Employee productivity
- Fully automated operations
- Reduce carbon footprint
- BCP management
- End-to-end transport operation
- Employee satisfaction
- Governance

### **Finance**

- Cost-effective operation
- Business wise invoicing
- Adherence to corporate governance in billing and accounting
- Transparency
- Integrated data management
- Rate card, based on business dynamics

### **Operations**

- Quality of vehicles and drivers
- Handling of employees w/o escalations/complaints
- Ability to handle exceptions
- Ability and Flexibility to ramp up capacity, locations, vehicle types as per need
- Accident & incident management

### **Employee**

- Ease of tracking
- Good vehicle condition
- Hygiene standards
- Travel time
- Flexibility
- Safety & security

### Compliance

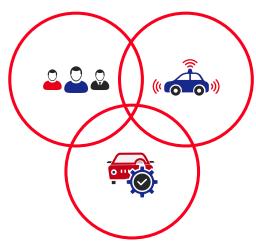
- Driver compliance
- Vehicle compliance
- Centralized monitory system
- Dedicated team for vehicle & driver induction
- Background & police verification
- Antecedent checks
- Vintage vehicles tracking
- Vehicle & driver compliance check
- Adherence to regulatory requirements

## Our Solution

## Perfection

#### People

- Retention rate of More than 95% with several hundred drivers over 5 to 10 years of service
- · Pioneer in concept of driver owners improving loyalty and vehicle condition
- Dedicated Team for Driver Induction and background verification
- Well trained & experienced team



### **Technology**

- Integrated 24X7 command centre with live tracking of vehicle through GPS
- Driver, employee app integrated to command centre solution
- Monitor vehicle idle, route deviation, abnormal halt times monitored

Janani Ensures Safe And Secured Services Through Its Focus On People ,Process & Technology

## **END TO END OWNERSHIP OF**

**VEHICLES DRIVERS TECHNOLOGY** 

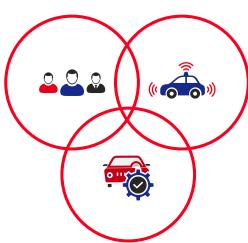


**HAPPY CUSTOMER** 

THE JANANI WAY

#### **Process**

- Well designed and tested process over two decades
- Strong exception handling process and experience
- Fuel pump tie up & fuel tanker back up for strikes/bandhs
- Own Service Center





# Other Services

#### **Janani Homes**

Part of Janani group, it offers perfect service apartments suited both for long term and short term stay. It offers both luxury and convenience.

#### Jen Source India Pvt. Ltd.

A fully owned subsidiary of Janani Group providing training & development, Certification and management services for corporates to help them outsource or better manage there transportation requirements.







# THANK YOU

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